

EXPRESSION OF INTEREST (EOI) FOR DEVELOPMENT OF SERVICES, INFRASTRUCTURE & LANDSCAPE FOR CAIRN OIL & GAS RESIDENTIAL COMPLEX AT BARMER WITHIN THE RJ-ON-90/1 BLOCK”

Vedanta Ltd. is the world’s 6th largest diversified natural resources conglomerate with business operations in India, South Africa, Namibia and Australia. It is a leading producer of Oil & Gas, Zinc, Lead, Silver, Copper, Iron Ore, Steel, Aluminum & Power.

Cairn Oil & Gas, Vedanta Ltd., is India’s largest private oil and gas exploration and production company having current interest in 62 blocks and accounting for more than a quarter of India’s domestic crude oil production. Cairn has a vision to achieve 50% of India’s crude production and contribute to India’s energy security. Cairn is the “Operator” of Contract area “RJ-ON-90/01” (the Block) in the state of Rajasthan, Northwest India on behalf of itself and its Joint Venture (JV) partner Oil and Natural Gas Corporation Limited (ONGC). In order to manage and augment its operations in Barmer, Company intends to have a residential facility in Barmer named as “**Cairn Oil & Gas Residential Complex at Barmer**” (the Project). As a part of said project, it is required to develop the “**Landscape/Services/Infrastructure**” for the said project site as briefly described below:

Scope of Work/Services: The Scope of Work of Contractor shall broadly include “Development of Landscape/Services/Infrastructure” including but not limited to Landscape (e.g. development of Green Spaces/Lawns, Temple, Amphitheatre, Outdoor Sports Complex, Tensile Plaza, Tree Courts, Water Bodies, Jogging Tracks, Parking, Internal Roads etc.); Services (e.g. Sewage - STP/OWC Works; Power - OHL/Substation/DG/PS/PMCC Works; Water - UG Water Tank/Desalination Plant/Pumphouse Works; Telecom/PA/Access Control Works, Fire Water System etc.); and Infrastructure (e.g. Utilities and Pipelines Network etc.) with associated design & engineering, procurement and supply of all materials, mobilization of resources, execution of Works/Services of Landscape/Services/Infrastructure, testing, hook-up & commissioning as envisaged for successful development of a Residential Project.

Cairn Oil & Gas invites Expression of Interest (EOI) for execution of afore-mentioned Scope of Work/Services pertaining to development of Landscape/Services/Infrastructure Works for its proposed residential facility. Interested Partners with demonstrated HSE performance and proven track record in successfully delivering similar services for a residential complex are encouraged to evince their interest to participate in this EOI.

Interested Parties (**the APPLICANT**) having past experience and meeting the “**Specific Pre-Qualification Criteria**” defined below shall respond to this Expression of Interest.

“SPECIFIC PRE-QUALIFICATION CRITERIA”

Note: The **APPLICANT** wherever referred to in this document hereafter, shall mean the **Contractor** itself (in case the Party participates as an individual Single Bidder) or the **Leader of CONSORTIUM** (in case the Party(s) participate as a CONSORTIUM). The APPLICANT will be required to meet the below mentioned “Specific Pre-Qualification Criteria”.

(A) Technical:

1. The APPLICANT shall have successfully delivered “Development of Landscape/Services/Infrastructure” of a premium Residential Complex/Township in last ten (10) years comprising of:
 - (a) At least one (1) project of “Development of Landscape/Services/Infrastructure” for a residential complex of minimum Three Hundred (300) Dwelling Units/Flats/Apartments.
 - (OR)
 - (b) At least two (2) projects of “Development of Landscape/Services/Infrastructure” for residential complex(s) of cumulatively minimum Four Hundred (400) Dwelling Units/Flats/Apartments.

Only completed projects shall be considered for evaluation. Last ten (10) years shall be considered from the date of publication of this EOI. The experience requirements are described in Annexure-1.

(B) Financial:

1. Turnover in each of the immediately preceding two financial years should be equal to or more than estimated average annual contract value.
2. Positive net worth in each of the immediately preceding two financial years.
3. Liquidity ratio shall not be less than 1 in each of the preceding Two (02) financial years.

APPLICANTs are requested to submit company's financial performance documents (Audited Balance sheets, Profit and Loss Account & cash flow statement, Auditors Report and Notes to Accounts etc.) for last 2 (two) financial years. Latest financial statement should not be older than 12 months on the date of submission of response to Expression of interest.

Additional points to be considered for evaluation of financial performance:

- Normally standalone financials of the Bidding Entity only will be considered. However, consolidated group financials at the bidding entity level, if available, can also be submitted. Parent company or Affiliate's financials can be submitted and considered, subject to submission of Parent/Affiliate company guarantee. This should be clearly mentioned in the EOI response.
- In case of CONSORTIUM, the financials of the Leader of the CONSORTIUM (in whose name the bid is submitted) will be evaluated. However, CONSORTIUM partners' financials can also be considered subject to submission of corporate guarantee by such consortium partner.

In case of consortium, APPLICANT is required to provide Memorandum of Understanding (MoU) executed by the consortium partners. The MoU shall identify the Leader of Consortium and indicate the division of Scope of Work in the consortium members and the percentage of contract value. Each consortium partner should themselves individually meet the financial evaluation criteria namely, turnover, net worth and liquidity in proportion to the percentage of work to be performed by them. The Performance Bank Guarantee (PBG) will have to be submitted by individual consortium partners in the ratio of work being performed unless the Leader takes responsibility of the complete consortium in which case, Leader can submit PBG of required value.
- Evaluation will be done only on the basis of the published annual reports / audited financials containing Auditor's report, Balance sheet, Profit & Loss a/c and Notes to Accounts.
- In case of unaudited statements (if there are no audit requirements for auditing of financials as per the local law), the financials shall be accompanied by a certificate from a Certified Accountant. Certificate should also mention the fact that there is no requirement of audit of the financials as per the local law.
- All qualifications and exceptions brought out in Auditor's report and Notes to Accounts would be factored in while undertaking financial evaluation.

(C) Quality, Health, Safety and Environment (QHSE) requirement:

The APPLICANT must have a comprehensive Quality, Health, Safety and Environmental Management system in place. APPLICANT is requested to submit the following documents related to HSEQ to be evaluated at Tender stage:

1. **Quality and HSE Management System/QHSE Policy, procedures and sample QHSE plan for similar nature of job.**
2. HSE statistics – fatality rate, LTIFR data etc.
3. Certifications pertaining to HSE, QA/QC, International accreditations etc. **shall be an added advantage.**

Information to be furnished by the APPLICANT while responding to this EOI:

The APPLICANTS are requested to furnish the following information:

1. Letter of interest from the APPLICANT on their letter head clearly showing the Bidding Entity, Mode of participation (i.e. Single Bid or Consortium Bid), brief summary of APPLICANT's credential/past experience.
2. The Technical capabilities details/documents as requested in Specific Pre-Qualification Criteria - Technical (A).
3. The Financial performance documents as requested in Specific Pre-Qualification Criteria - Financial (B).
4. Details of completion of similar type of projects in the last ten (10) years including:
 - a) Name of the Project
 - b) Client name, Location of the Project
 - c) Brief Description of Project e.g. Development Area, number of units/towers, additional infrastructure etc. as applicable
 - d) APPLICANT's Brief Scope of Work
 - e) APPLICANT's Value of work INR/USD
 - f) Contractual Duration
 - g) Actual completion of Project with Completion Certificates
 - h) Certification Accreditation of the Project (LEED/GRIHA/IGBC/Any other)
 - i) Whether Operation & Management (O&M) of the facility was in APPLICANT's scope (Yes/No, duration)
 - j) Contact details of the Client (Operator may approach the Client directly for the feedback reference along with completion certificates from user(s))

5. Brief Project Execution Philosophy describing management of engineering, procurement, construction and commissioning phases of project.
6. The Organization Structure and brief CVs of key members proposed to be engaged for Project execution including their experience levels.
7. List of policies, procedures, and quality assurance practices currently in place for the execution of similar work.
8. Health Safety Environment and Quality (HSEQ) policies, HSEQ Safety Manual / Procedures, Organogram in line with internationally accepted practices with statistics for last three (3) years, and the LTIFR track record for last three (3) years.
9. List of current contracts under execution with value of contracts and percentage completion in support of present workload.
10. The APPLICANT shall not be under liquidation, court receivership or similar proceedings. A declaration to be submitted by the APPLICANT.

The interested Parties should evince interest to participate in the Expression of Interest by clicking on the “Evince Interest” link against the corresponding EOI listing on the Cairn India website i.e. <http://www.cairnindia.com> and submit their contact details online. Further to this, interested Parties would be invited to submit their response via Smart Source (Cairn’s e-Sourcing Platform). The Contractors would be requested, as a minimum, to submit the above documents and details for prequalification via Smart Source within seven (7) days of publication of Expression of Interest.

Annexure-1: APPLICANT's Past Experience Requirements

APPLICANT's Past Experience Requirements					
S. No.	Item	Description	Requirement	Bidder's Reply	
				Project Reference-1	Project Reference-2
1.	Sewage Treatment Plant (STP)	The APPLICANT should have completed at-least 2 STPs of Capacity 300 KLD or more with SBR (Sequential Batch Reactor) Technology.	Bidder to Furnish the Name of the Project, Capacity, Technology Used.		
2.	Water Treatment Plant (WTP)	The APPLICANT should have completed at-least 2 WTPs of Capacity 400 KLD or more.	Bidder to Furnish the Name of the Project, Capacity, Technology Used.		
3.	Electrical Power Yard	The APPLICANT should have completed at-least 2 Electrical Power Yards of capacity 2 MW or more, each, (comprising Transformer, Substation, PMCC, DG, Panel Room, HSD Yard etc.).	Bidder to Furnish the Name of the Project, Capacity, Items provided.		
4.	Sports Facility	The APPLICANT should have completed at-least 2 Sports facilities in each to an International Standards comprising Lawn Tennis (ITF standard or equivalent), Volley Ball (FIVB Standard or equivalent), Futsal (AMF Standard or equivalent) & Basket Ball (FIBA Standard or equivalent).	Bidder to Furnish the Name of the Project, the details of the facilities developed.		
5.	Kids Play Area	The APPLICANT should have completed at-least 2 Kids Play Area of 500 Sqm, each, with different type/Standard of kids Play equipment e.g. different swings/slides, Skating Rink, Rides etc. commensurate with the junior kids.	Bidder to Furnish the Name of the Project, the details of the facilities developed.		
6.	Green Landscape	The APPLICANT should have completed at-least 2 projects of 5 Acres or more of Landscape, each, to an International Standards/ International Landscape Consultant's Specifications (e.g. which can include Landscaped Lawn. Landcover, Shurbs, Tree Courts, Plants/Trees & Creeper etc.) providing a premium aesthetics to the facility.	Bidder to Furnish the Name of the Project, Size of Landscape, and the details of the facilities developed.		
7.	Landscape Development	The APPLICANT should have completed at-least 2 projects of 5 Acres or more of Landscape, each, comprising of a High-End/Premium quality infrastructure network with Rain Water Harvesting (RWH), Storm Water Drain, Percolation pits/Network, Water Bodies, Tensile Plaza, Monumental/Murals, Open Air Theatre (OAT) / Amphitheatre, Precast Pavers, Grass grid pavers, Asphalt/ Bitumen roads, Jogging track, Cycling track, Street lighting, Parking Sheds with Solar Power Generation, External Signage/Traffic/Parking Markings, CCTV/PA, Security System, External Fire Fighting System etc. with an objective of presenting a premium quality landscape for the residents.	Bidder to Furnish the Name of the Project, Size of Landscape, and the details of the facilities developed.		

